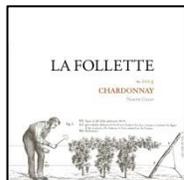


LA FOLLETTE

AN ONGOING DIALOGUE
WITH SINGULAR VINEYARDS

La Follette embraces the old-world concept of terroir: that each individual vineyard site has a unique expression, that can be expressed through the wines made from grapes grown in that place. The winemaker's role is to create a wine that is transparent to the site, pure in its expression and enjoyable to drink. As we work with these sites, vintage after vintage, our understanding deepens and the wines become more reflective of that place, at that time.



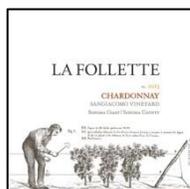
2015 North Coast Chardonnay *88 Points – Wine Enthusiast*

List: \$259.95 **Sale:** \$221.00

100% Chardonnay

Alc: 13.8% | **pH:** 3.49 | **TA:** 0.60 g/100mL

A creamy entry that bursts into citrus and nectarine flavors mid-palate. Elegant and energetic, the North Coast Chardonnay is a harmonious blend of tank and barrel fermentations.



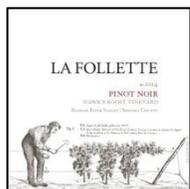
2015 Sangiacomo Chardonnay *93 Points – Wine Enthusiast*

List: \$394.95 **Sale:** \$306.00

100% Chardonnay | Clones: Old Wente, Catarine Field Selection

Alc: 14.2% | **pH:** 3.44 | **TA:** 0.61 g/100mL

Enticing bouquet of fresh pear, biscuit and caramelized apple. The satiny mouthfeel on entry leads to a nice lift of citrus fruit that plays against the wine's richness. Persistent finish with a hint of dried apricot.



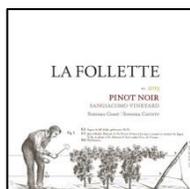
2015 North Coast Pinot Noir *88 Points – Wine Enthusiast*

List: \$259.95 **Sale:** \$221.00

100% Pinot Noir

Alc: 13.8% | **pH:** 3.8 | **TA:** 0.56 g/100mL

Bouquet of cherry, berry and cinnamon bark with a touch of forest earthiness. A silky entry offers wild strawberry and leads to fresh acidity. Fine grain tannins lend subtle structure to the palate.



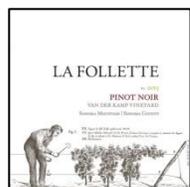
2014/15 Sangiacomo Pinot Noir *92 Points – Wine Spectator*

List: \$449.95 **Sale:** \$360.00

100% Chardonnay | Clones: Dijon 777, 114 and Swan

Alc: 14.5% | **pH:** 3.76 | **TA:** 0.55 g/100mL

Subtle notes of raspberries, bark and stone introduce a delicately balanced Sonoma Coast Pinot Noir. A supple entry leads to red fruits and lychee on the palate with mouth-watering juiciness on the finish.



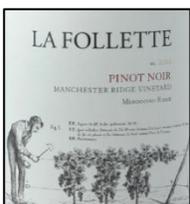
2013 Pinot Noir Van Der Kamp *93 Points, Editor's Choice – Wine Enthusiast*

List: \$449.95 **Sale:** \$360.00

100% Pinot Noir | Clones: Swan, 777, UDC 23, 828, Old Vine

Alc: 14.1% | **pH:** 3.48 | **TA:** 0.60 g/100mL

Perfumed nose of raspberry, cocoa, sandalwood and bay leaf. Spicy entry of clove and sarsaparilla lead into a juicy, berry acidity. The classic Van Der Kamp tannins are balanced by a full, rich finish.



2012 Manchester Ridge Pinot Noir

List: \$514.95 **Sale:** \$400.00

100% Pinot Noir | Clones: Dijon 777, 115 and 114

Alc: 13.9% | **pH:** 3.5 | **TA:** 0.65 g/100mL

Fresh aromas of Bing cherry and fraise du bois play against deeper notes of violet and nutmeg. Bright fruit continues on entry and leads to a finely textured palate balanced between juicy acidity and firm tannins.

ALL SALES SUBJECT TO CONFIRMATION AND AVAILABILITY

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