



Sales Meeting

Friday, June 1st, 2018

**Please silence your cell phones*

- Are your checks in Janet's basket? Is your cash turned in to Beth?
- May sales review
- Closeout sheets (round one)
- Work with schedule
 - o Seaview kickoff luncheon at Fleming's today
- Incentives
 - o New Le Val "Cold Box" program starting June 1st
 - o New TriVin incentive June 1st
 - o Group sample pull and sales sheets for TriVin incentive
- Dry Creek POS
- Inventory - OOS, eta's, new glass pours, depletion increases
- Southern Hemisphere items approved at Whole Foods
- Weekly success stories
- Must start presenting and making placements on Mirabeau Rose
 - o 2017 Mirabeau Classic
 - o 2017 Mirabeau Pure
 - o 2017 Mirabeau Etoile
- Break - 9:45
- Helene Boittin, Georges Vigouroux - 10:00
 - o 2016 Temps des Vendages Moelleux
 - o 2016 Temps des Vendages Sauvignon Blanc
 - o 2016 Temps des Vendages Malbec/Merlot
 - o 2017 Gouleyant Blanc
 - o 2016 Gouleyant Malbec
 - o 2014 Georges Vigouroux Chenin de Mercues
 - o 2016 Domaine du Moulie Madiran
 - o 2014 Georges Vigouroux Vassal de Mercues
 - o 2014 Georges Vigouroux Chateau de Mercues Grand Vin
 - o 2015 Georges Vigouroux Cuvee 6666 Grand Vin Seigneur
- Samples and sales sheets for next week's work with
 - o Vito Candella, Enotech - Jason, Sandy, Stephen, Leo
 - o Isabel Chuecos-Ruiz, Vins el Cep - Dustin, Stephen, Vanessa
 - o Rick Karachun, Burgess - Joe Sauter
- Updated BTG sheets
- A/R's
- Depart for Seaview kickoff at Fleming's Steakhouse, 960 Milwaukee Avenue, Lincolnshire
- Be there by 11:15 (the restaurant is 5 minutes away)