



Sales Meeting

Friday, March 9th, 2018
**Please silence your cell phones*

- Are your checks in Janet's basket? Is your cash turned in to Beth?
- Weekly sales review
- Work with schedule
 - Kyle Price from Maryhill - April 20th, 21st
- Incentives
- Contacting the office before Thursday
- Inventory - OOS, eta's, new glass pours, depletion increases
 - Volver
- Price increases
 - Peirano
 - LaFollette
 - Cabernet Corps
- Review of Joe's trip to NYC - Joe Glunz Jr
- Weekly success stories
- Chris Mack!!!
- Underwood can sales nationally
- Important dates next week -
 - Jason, Chelsea, Vanessa are in Spain
 - Meet and Greet with Brian Altomari at AceBounce in Chicago Wednesday, 3/14
 - Marilyn's "Hanging Up the Spikes" party at Colletti's in Chicago Thursday, 3/15
- Blind tasting - Sandy
- Break - 10:30
- Guest - Linda Davis, Indigo- 10:45
 - New incentive!!!!
 - 2017 Rustenberg Chenin Blanc
 - 2016 Tate Semillon/Sauvignon Blanc
 - 2015 Tate Cabernet/Merlot
 - 2013 Robertson Constitution Road Chardonnay
 - 2013 Robertson Constitution Road Shiraz
- Guest - Chrissy Dorgan, Bronco - 11:15
 - Bivio Slim
 - Bivio Rose
 - Bivio Prosecco
 - 2014 Bles Aranleon Crianza Organic
 - 2014 Glorioso Crianza
 - 2014 Glorioso Reserva
- Samples and sales sheets for next week's work with
 - Eric Casimir, Gerard Metz - Jamie, Stephen, Joe Sauter
- Valley of the Moon Pinot Blanc/Viognier samples per Marty Merritt
- Coravins
- A/R's
- Lunch provided by Chrissy Dorgan and Bronco!!!!