



**Sales Meeting**  
Friday, March 16th, 2018  
*\*Please silence your cell phones*



# Happy St. Patrick's Day!

- Are your checks in Janet's basket? Is your cash turned in to Beth?
- Weekly sales review
- Work with schedule
  - Kyle Price from Maryhill - April 20th, 21st
  - Gregg Mutschler, Vinadeis - Incentive
- Incentives
- Inventory - OOS, eta's, new glass pours, depletion increases
  - Backorder report
  - Mirabeau cans!
- Guest - Miro Tcholakov, Trentadue, Miro Winery - 9:30
  - 2016 La Storia Chardonnay
  - 2016 Trentadue Old Patch Red
  - 2016 La Storia Zinfandel
  - 2015 La Storia Merlot
  - 2015 La Storia Cuvee 32
  - 2015 Miro Conzelman Pinot Noir
  - 2015 Miro Zinfandel, Gadis Old Vines
  - 2016 Miro Cuvee Sasha
  - 2015 Miro Cabernet Sauvignon, eCURE eSTATE
  - 2014 Miro Petite Sirah, Coyote Ridge
- Break 10:15
- Price increases
  - Peirano - Did you email your case needs for March to Dan?
  - Cru
  - LaFollette
  - Cabernet Corps
  - Quivira
- Weekly success stories
- Blind tasting - Stephen Green
- Guest - Skype with Eric Casimir, Gerard Metz - 10:45
  - Gerard Metz Cremant d'Alsace Brut
  - 2013 Gerard Metz Pinot Blanc Cuvee Tradition
  - 2015 Gerard Metz Harmony
  - 2015 Gerard Metz Gewurztraminer Melody
  - 2015 Gerard Metz Vieilles Vignes Riesling
  - 2015 Gerard Metz Riesling Vieilles Vignes
- Indigo and Union POS
- Samples and sales sheets for next week's work with
  - Heather Price, Renwood, Joe Shebl, Renwood Winemaker
  - Renwood BBQ Zin, Red Label CA Zin, POV Zin, Fiddletown, Grandpere, The Cleaver
- Coravins
- A/R's

